

1st Half 2010 Results

July 29, 2010



Disclaimer



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Publicis Groupe Stronger After the Crisis





Publicis Groupe: confirmed growth

Revenue (EUR million)	1,376
Revenue Growth (as published)	+21.3%
Organic Growth	+7.1%

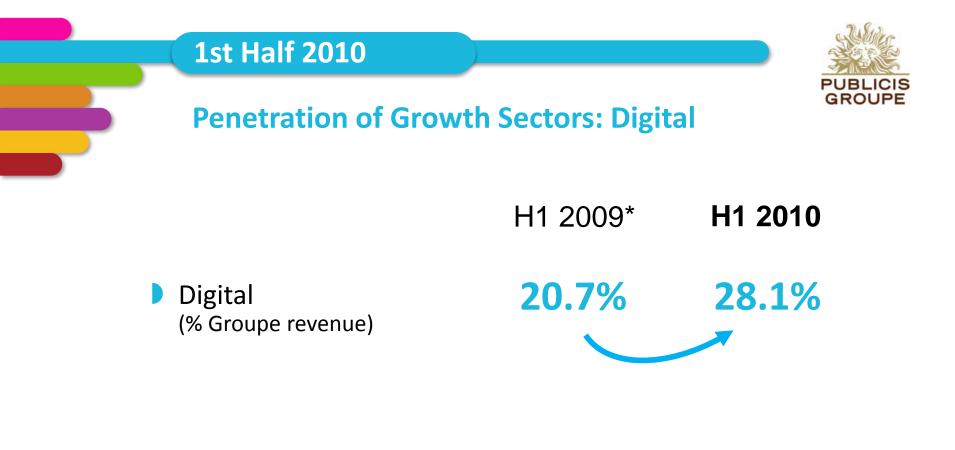


Key Figures

	H1 2010	H1 2009	Var. 2010 vs 2009
Revenue (EUR million)	2,538	2,209	+14.9%
Organic Growth	+5.3%	-6.6%	-
Operating Margin (EUR million)	369	287	+28.6%
as % of revenue	14.5%	13.0%	+150 bp
Group Net Income (EUR million)	213	167	+27.5%
Net Debt (EUR million)	618	899	-31.2%
Net Debt / Shareholders' Equity	0.20	0.37	-



Highlights



Worldwide Digital Spendings	2010: + 13.0%
Forecasts **	2011: + 16.0%
	2012: +16.3%

- * 2009 at 2010 exchange rate
- ** ZO July 2010 forecast



49%



Revenue by Geography (%)

Further Progress in Fast Growing Economies from 21.9% to 23.3%*



32%

* 22.1% including Razorfish





New Business (including digital)

USD 2.1 billion

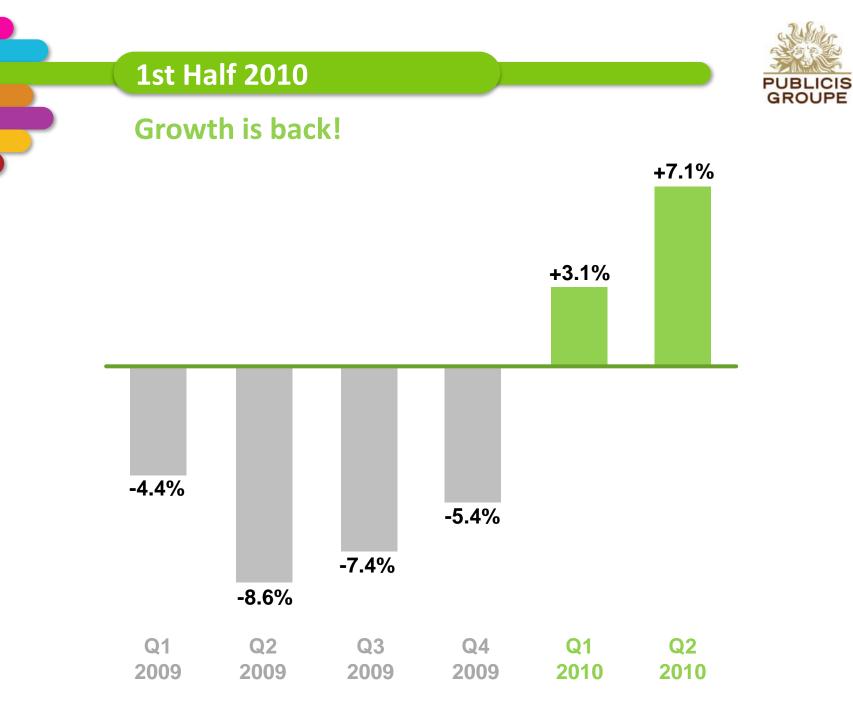


New Business wins





1st Half Results





Revenue by Geography

(EUR million)	H1 2010	H1 2010 H1 2009 Organic Growth H1 2010 Var. 2010 vs 20		Var. 2010 vs 2009
Europe	805	738	+3.1%	+9.2%
North America	1,258	1,061	+6.6%	+18.5%
Asia Pacific	286	238	+6.0%	+20.2%
Latin America	126	109	+10.8%	+16.0%
Middle East & Africa	63	63	63 -3.3%	
Total	2,538	2,209	+5.3%	+14.9%





Organic Growth - Key Countries

Above 10%	India, Korea, Mexico, Russia, Spain, Turkey
5 to 10%	Brazil, Canada, France, UK, USA
0 to 5%	Australia, Greater China, Italy, Japan
0 to -5%	Netherlands, Poland, Switzerland
Below -5%	Belgium, Germany, United Arab Emirates



Consolidated Income Statement

(EUR million)	H1 2010	H1 2009	Var. '10 vs '09
Revenue	2,538	2,209	14.9%
Operating margin	369	287	28.6%
as % of revenue	14.5%	13.0%	
Amortization of intangibles arising on acquisitions	(17)	(15)	
Impairment	0	(20)	
Non-current income (expense)	1	5	
Operating income	353	257	37.4%
Net financial costs	(42)	(27)	
Income taxes	(89)	(59)	
Associates	0	1	
Minority interests	9	5	
Group net income	213	167	27.5%



Operating Margin

(EUR million)	H1 2010	H1 2009	Var. '10 vs '09
Revenue	2,538	2,209	14.9%
Personnel costs	(1,613)	(1,423)	13.4%
Other operating expenses	(503)	(453)	11.0%
Depreciation	(53)	(46)	15.2%
Operating Margin	369	287	28.6%
	14.5%	13.0%	



Operating Costs

(EUR million)	H1 2010	H1 2010 excl. acquisitions*	H1 2009**	Var. '10* vs '09**		
Personnel costs	(1,613)	(1,491)	(1,458)	+2.3%		
Other operating expenses	(503)	(477)	(464)	+2.8%		
Depreciation	(53)	(48)	(47)	+2.1%		
Total Operating Costs	(2,169)	(2,016)	(1,969)	+2.4%		
Total operating costs increase +47 m€ Variation vs 09** costs +2.4% +5.3%						

* After elimination of the effect of acquisitions since July 2009

** 2009 at 2010 exchange rate



Net Financial Costs

(EUR million)	H1 2010	H1 2009	Var. '10 vs '09
Eurobond 2012 and 2015 ⁽¹⁾	(6)	(12)	6
OCEANE 2014 (issued in June 2009)	(19)	(1)	(18)
OCEANE 2018	(2)	(2)	-
Oranes 2022	(1)	(1)	-
Interests on Finance lease	(4)	(4)	-
Other interest expense	(8)	(11)	3
Interest income	6	6	-
Cost of net financial debt	(34)	(25)	(9)
Other financial income (expense) ⁽²⁾	(8)	(2)	(6)
Net financial costs	(42)	(27)	(15)

(1) Average interest rate resulting from the fixed rate / variable rate Eurobond swap: 1.6% in H1 2010 vs 3.2% in H1 2009

(2) The increase in other financial income (expense) is due to foreign exchange losses incurred in H1 2010 (vs FX gains in H1 2009), partially offset by the decrease of interest on discounted long term provisions





Effective Tax Rate

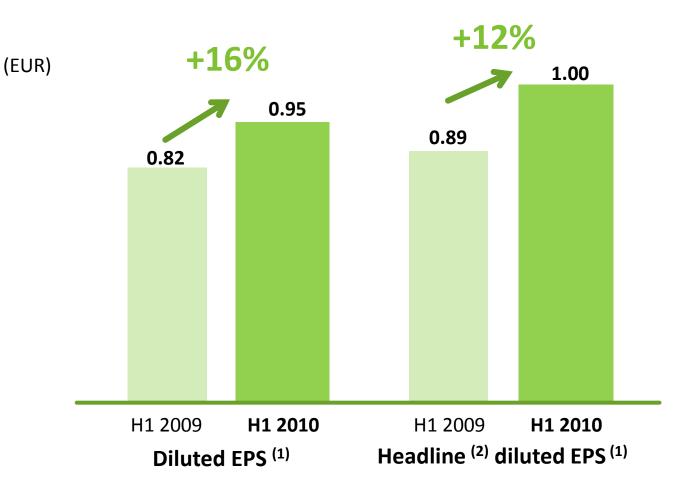
	H1 2010		H1 2009	
	(m€)	%	(m€)	%
Income taxes (as published)	89	28.7%	59	24.7%
Impact of income tax credit linked to Oceane 2014 deferred tax liability	-	-	11	4.5%
Income tax charge *	89	28.7%	70	29.2%



* excluding the income tax credit linked to the Oceane 2014 deferred tax liability



Earnings per Share



(1) Diluted & Headline diluted EPS average number of shares: 237.1 million shares for H1 2010 & 206.3 million shares for H1 2009
(2) After elimination of impairment charge, amortization on intangible arising on acquisition and income tax credit linked to the Oceane 2014 Deferred Tax Liability

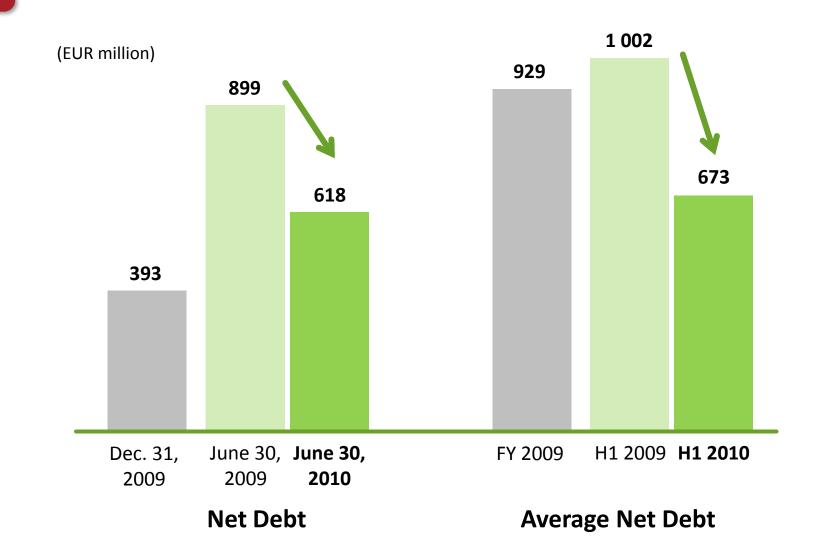


Balance Sheet

(EUR million)	June 30, 2010	June 30, 2009	December 31st, 2009
Goodwill and intangibles	5,353	4,489	4,763
Other assets	635	607	601
Current and deferred tax	(123)	(134)	(125)
Working capital	(1,532)	(1,051)	(1,459)
Total	4,333	3,911	3,780
Group equity	3,090	2,418	2,813
Minority interests	21	25	25
Equity	3,111	2,443	2,838
Provisions for risk & charges	604	569	549
Net debt	618	899	393
Total	4,333	3,911	3,780
Net Debt/Equity Ratio	0.20	0.37	0.14



Net Debt





Dentsu Share Buyback

- 7.5 million of shares owned by Dentsu ("SEP" Badinter/Dentsu) were purchased by Publicis Groupe on May 10, 2010 at a price of 29 Euros for a total of 218 million Euros
- The shares were cancelled immediately
- Diluted EPS will grow by 2.9% on a full-year basis
- No impact on the credit ratings



Gross Debt at June 30, 2010 - Split by maturity

(EUR million)	Total	July 2010 - June 2011	July 2011 - June 2012	July 2012 – June 2013	July 2013 – June 2014	July 2014 onwards
Oceane 2018*	120				120	
Oceane 2014	651					651
Eurobond 2012**	523		523			
Eurobond 2015**	259					259
Oranes 2022	22	3	3	3	2	11
Earn-out / Buy-out	242	123	69	31	15	4
Other debt**	219	123	8			88
Total gross debt	2,036	249	603	34	137	1,013

No Covenants

* Put Option in 2014

** including fair value of associated derivatives



Liquidity at June 30, 2010

(EUR million)	Total Amount	Drawn	Available
Committed Facilities:			
364-day revolving credit facilities	205	0	205
5-year revolving credit facility	450	0	450
5-year syndicated facility (Club Deal)	1,500	0	1,500
Total Committed Facilities	2,155	0	2,155
Cash and Cash Equivalent		-	1,418
Total Liquidity			3,573
Groupe other uncommitted Facilities	241	28	213



Financial ratios

	Past 12 months ending 30 June 2010	Past 12 months ending 30 June 2009	Optimum ratio
Average Net Debt / EBITDA*	0.9	1.3	< 1.50
Net Debt / Shareholders' Equity	0.20	0.37	< 0.50
Interest Cover (EBITDA* / Cost of Net Financial Debt)	12	13	> 7



Free Cash Flow before Change in Working Capital Requirements

(EUR million)	H1 2010	H1 2009	Var. '10 vs '09
EBITDA	422	333	
Interests paid	(28)	(41)	
Tax paid	(103)	(86)	
Other items	20	22	
Cash flows from operations before change in WCR	311	228	+36.4%
Investments (Capex), net of proceeds*	(34)	(33)	
Free Cash Flow before change in WCR	277	195	
	•		

Excluding exchange rate impact**

272 195 +**39.5%**

* Acquisition of tangible and intangible fixed assets net excluding the purchase of investments and other financial assets net ** 2010 at 2009 exchange rate



Use of Free Cash Flow

(EUR million)	H1 2010	H1 2009
Free Cash Flow excluding change in WCR	277	195
Change in WCR	(266)	(495)
Acquisitions ⁽¹⁾	(18)	(1)
Earn-outs impact	(30)	(65)
Buy-outs impact	(4)	(1)
Dividends paid to minorities	(14)	(15)
Share buy-back (net of disposals) ⁽²⁾	(249)	1
Non-cash impact on Net Debt ⁽³⁾	79	158
Change in Net Debt	(225)	(223)

- (1) including the purchase of investments and other financial assets
- (2) Of which in H1 2010: 218 m€ share buy-back from Dentsu Inc. and 31 m€ purchases / sales of treasury shares
- (3) Of which in H1 2009: 74 m€ of equity component of the Oceane 2014, and 45 m€ of non-cash change in Earn-outs and Buy-outs and in H1 2010: 96 m€ of FX effect and (8) m€ of non cash change in Earn-outs and Buy-outs 28



Razorfish Update



Operational Capabilities

Razorfish capabilities:

- E-commerce
- Advertising & Branding
- Analytics
- Email Marketing & eCRM
- Emerging Media

- Technology Architecture & Integration
- Search Marketing
- Strategy & Planning
- Social Influence Marketing
- Interaction design





Razorfish Integration

Integration proceeding as planned

Strong performance in 1st Half 2010:

- Revenue H1 2010: 147 M€
- Growth rate Q2 2010: +11.6%
- Growth rate H1 2010: +10.2%
- Improvement in margin in line with our plans





Digital: Changes, Changes, Changes



Media expense share of internet*

2009	12.7%
2010	13.9%
2011	15.4%
2012	17.0%





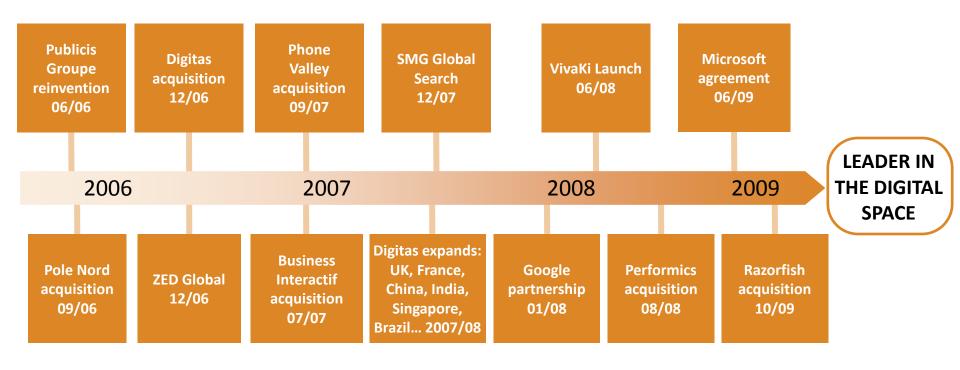
Consumer's Behavior Social Networks Communications Interactions e-commerce



* ZenithOptimedia July 2010 forecast



Roadmap "The Human, Digital Agency"

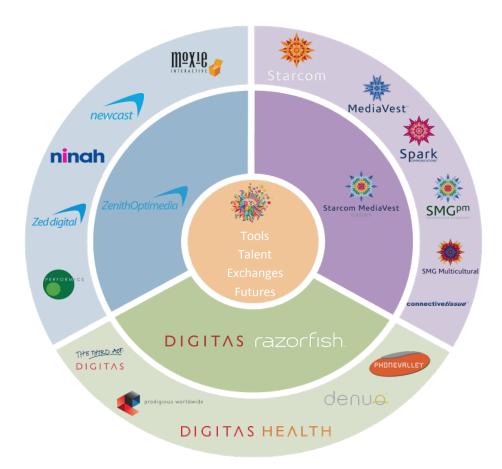




Combine Scale and Digital Knowledge



The Global VivaKi Community



Purposeful Interaction and Innovation



The Nerve Center provides the tools, technology and strategic partners to connect Brands to People

Audiences... Campaigns... Insights

... ON DEMAND



A Winning Strategy

AOD (Audience on Demand)

What is it?

 Access open ad exchanges that provide access to scaled, brand-safe inventory, with full AOD targeting & optimization capabilities



Benefits & Features

- Access to over 36,000 websites in one buy
- 100% brand safe & fully transparent
- Market-place driven variable CPMs
- AOD Targeting solutions
- Results reported at the site & publisher level



Full Suite of AOD Targeting Options



Full Suite of AOD Campaign Accessories



Market-driven Bidded CPM Pricing



VivaKi Terms, Protections & Services

AOD Platform

38



Challenge

Identify ad engagement models of the future

Solution

Pool industry resources, talent, expertise and research to test and explore optimal ad models with consumers

Outcome

- 230,000 hours with over 25 million consumers to land on the most optimal online video ad model: Ad Selector
- Lane 2 is underway and The Pool is expanding internationally

Collaboration is key



A Winning Strategy

The Pool in China – Strategic Partnerships





Outlook



Consolidated global recovery and increased growth momentum (GDP +4.5% in 2010 according to IMF)

Higher assumptions for global ad spending markets (+3.5% in 2010*)



Good momentum, cautious optimism due to:

European Sovereign debt crisis

Troubled financial sector, lack of investor confidence and high market volatility

The Context



ZenithOptimedia Major Media Ad Forecasts, current prices (%) – Key Markets

	December 2009 Forecast for FY 2010	April 2010 Forecast for FY 2010	July 2010 Forecast for FY 2010	July 2010 Forecast for FY 2011	July 2010 Forecast for FY 2012
Worldwide	+0.9%	+2.2%	+3.5%	+4.5%	+5.3%
United States	-2.6%	-2.0%	+1.1%	+2.7%	+3.0%
Japan	-3.2%	-0.7%	-0.7%	+0.4%	+1.6%
United Kingdom	-2.0%	+1.3%	+2.9%	+0.9%	+2.1%
Germany	-1.5%	-1.4%	+2.0%	+2.7%	+3.1%
China	+10.5%	+12.1%	+12.1%	+14.8%	+17.5%
France	+1.6%	+1.1%	+3.0%	+2.0%	+2.2%
Italy	+0.2%	+0.2%	+2.7%	+3.2%	+2.8%
Spain	-0.6%	+0.4%	-1.7%	+3.6%	+7.8%
Brazil	+11.8%	+11.8%	+5.0%	+5.9%	+8.6%



Acceleration of profitable and sustainable growth

- Innovative digital leadership
- Value creation creativity





GROWTH + MARGINS



Appendix





Revenue and Organic Growth Calculation

(EUR million)	H1	Q1	Q2
2009 Revenue	2,209	1,075	1,134
Currency impact	55	(18)	73
2009 Revenue at 2010 exchange Rate (a)	2,264	1,057	1,207
2010 Revenue before impact of acquisitions ⁽¹⁾ (b)	2,383	1,090	1,293
Revenue from acquisitions ⁽¹⁾	155	72	83
2010 Revenue	2,538	1,162	1,376
Organic Growth (b/a)	+5.3%	+3.1%	+7.1%

Currency impact (EUR million)						
	H1 Q1 Q2					
GBP	4	2	2			
USD	5	(30)	35			
Others	44	10	34			
Total 55 (18) 73						

 (1) Acquisitions (Publicis Bulgaria; Publicis Nemos; Chesteroc; SiChuan Yong Yang; Women's Forum; Pour Tout Vous Dire; Razorfish; Elevator; In-Sync; Resolute; Intelligent Communication Health; Purple Hat Communications) net of disposals Exchange rate H1 2010 : 1 USD = 0.755 EUR 1 GBP = 1.150 EUR



Revenue by Geography in USD

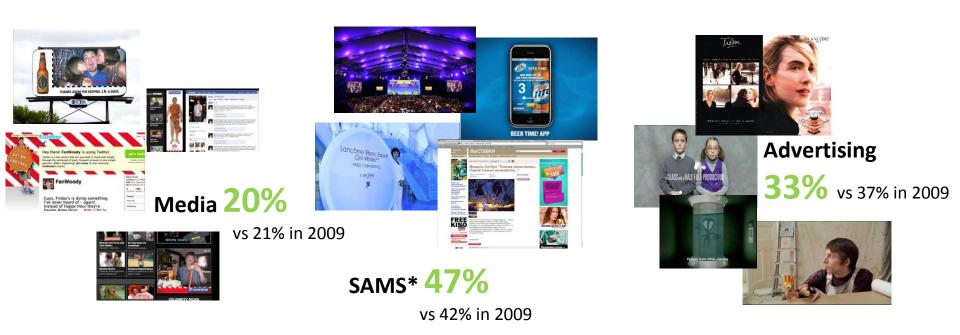
(USD million)	H1 2010	H1 2009	Var. '10 vs '09	
Europe	1,067	982	+8.7%	
North America	1,666	1,413	+17.9%	
Asia Pacific	378	316	+19.6%	
Latin America	167	145	+15.2%	
Middle East & Africa	84	85	-1.2%	
Total	3,362	2,941	+14.3%	

All entities translated into US dollar using the following exchange rates:

H1 2009: 1 USD = 0.75115 EUR H1 2010: 1 USD = 0.75485 EUR



Revenue by Activity





Leisure

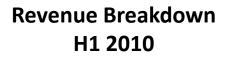
38%

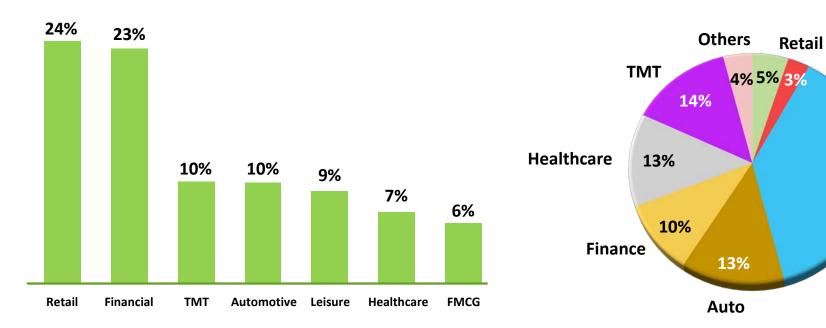
FMCG

1st Half 2010

Total Revenue by Sector

Growth H1 2010 vs 2009





Growth in all sectors



Part of Analog and Digital Revenues by Sector

H1 2010 (Analog & Digital) 17% % of digital Others Retail Leisure % of analog TMT 4% 5% 3% 14% Healthcare 13% 83% 38% FMCG 41% 39% 30% 10% 24% 49% 42% Finance 13% 59% 61% 70% 51% 76% 58% Auto FMCG TMT Healthcare Auto Financial Retail Leisure

Digital : Large Growth Potential Ahead



Digital activity

Reporting definition

Interactive activity covers the digital strategy, the development and placement of any creative elements via the internet, including media buying, email marketing, mobile marketing, social media campaign development and search engine marketing (paid and natural).

Such interactive development consists of:

Digital Media - Display & Classified: refers to direct paid-for advertising that appears under various forms : banners, skyscrapers overlays, text links, video, audio,...

Search Engine Marketing: encompasses both paid-search advertising, i.e. sponsored links that appear next to the natural results of a query on a search engine, and search engine optimization, ie natural ranking indexation.

Digital - Marketing Services Interactive: refers to different digital marketing investments which includes websites design

Digital - CRM Interactive: refers to e-CRM initiatives including Email marketing

Digital - Healthcare interactive services: refers primarily to Healthcare business with Digital content/process (ex: interactive products online training, virtual reps 3D booth displays)

Digital - PR/Corporate Interactive: refers primarily to PR business with Digital content/process (ex: online financial report, Web TV)

Digital - Advertising: refers to creative work performed for Web or Cell Phone usage



Net Debt - Split by currency

(EUR million)	Total	EURO	USD	GBP	Others
Oceane 2018	120	120			
Oceane 2014	651	651			
Eurobond 2012*	523	523			
Eurobond 2015*	259	259			
Oranes 2022	22	22			
Earn-out / Buy-out	242	60	58	47	77
Other debt*	219	68	94	0	57
Total gross debt	2,036	1,703	152	47	134
Cash and Cash equivalent	(1,418)	(1,428)	698	(87)	(601)
Net debt	618	275	850	(40)	(467)

* Including fair values of associated derivatives



Net Debt - Split by rate (after interest rate swap)

(EUR million)	Total	Earn-out / Buy-out	Fixed rate	Variable rate
Oceane 2018	120		120	
Oceane 2014	651		651	
Eurobond 2012*	523			523
Eurobond 2015*	259			259
Oranes 2022	22		22	
Other debt*	219		88	131
Total gross debt excluding Earn-out / Buy-out	1,794		881 49%	913 51%
Earn-out / Buy-out	242	242		
Cash and Cash equivalent	(1,418)			(1,418)
Net debt	618	242	881	(505)

* Including fair values of associated derivatives